### OPTIMSM® IN, COSMETIC PRESERVATIVES OUT.

Add value and cosmetic benefits with self-preserving OptiMSM® — the world's most trusted MSM for personal care products.



OptiMSM® can be formulated in moisturizers, nail polish, acne creams and gels, anti-aging products, body washes, shampoos, toothpaste and mouthwashes.

#### SELF-PRESERVING/PRESERVATIVE-FREE APPLICATIONS

 Cosmetics containing 10% w/w or more of OptiMSM® may need no additional preservatives, a cost-effective means to eliminate or significantly reduce preservative loading.

#### COSMETIC/PERSONAL CARE APPLICATIONS

- Evidence suggests OptiMSM® reduces scarring, softens skin, strengthens nails and thickens hair
- · Supports the production of collagen and keratin
- · Primary building block for healthy hair, skin and nails
- pH and thermally stable
- Synergistic with other ingredients

#### **ABOUT MSM**

MSM (Methylsulfonylmethane, Dimethyl Sulfone) is a naturally occurring organic sulfur compound containing methyl groups. The chemical formula is  $(CH_3)_2SO_2$ .

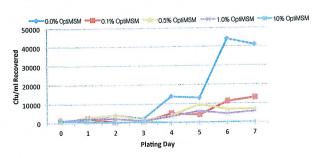
MSM is 34% sulfur by weight, and sulfur has long been a valued ingredient in dermatology. Sulfur may contribute to cross linking of proteogylcans, a key component of connective tissue. MSM is approved and listed in the International Cosmetic Ingredient Dictionary.

- Bergstrom 2008-2010 Antibacterial Studies on numerous matrices
- Sample results from Study 1 conducted in TSB (tryptic soy broth)
- Study 2 confirmed results of Study 1 using a Second Independent Laboratory

#### CANDIDA GROWTH CURVE

# 0.0% OptiMSM 0.1% OptiMSM 0.5% OptiMSM 1.0% OptiMSM 20000 1500 0 1 2 3 4 5 6 7 Plating Day

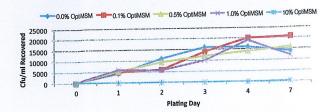
#### ASPERGILLUS GROWTH CURVE



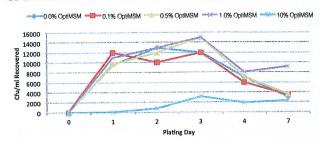
#### STAPHYLOCOCCUS GROWTH CURVE

## 9 12000 0.0% OptiMSM 0.1% OptiMSM 0.5% OptiMSM 1.0% OptiMSM 1.0% OptiMSM 10% O

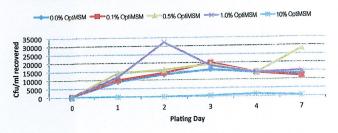
#### PSUEDOMONAS GROWTH CURVE



#### SALMONELLA GROWTH CURVE

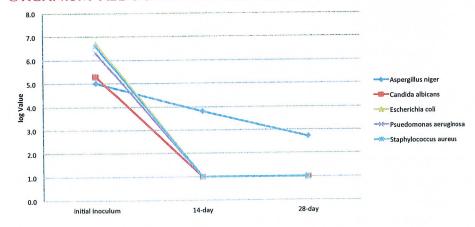


#### E. COLI GROWTH CURVE



- A third study was conducted in a cosmetic matrix (Jojoba cream)
   Results met AET requirements for the following compendial references:
  - United States Pharmacopeia Category 2
  - British Pharmacopeia Category 3
  - Japanese Pharmacopeia Category 1B
  - European Pharmacopeia Criteria 2

ORGANISM REDUCTION IN LOG VALUE



INCI NAME:
DIMETHYL SULFONE

- A fourth study conducted on two different cosmetic matrices with no other preservatives
  - OptiMSM® at 10% concentration met criteria for above referenced compediums
- The last study determined bactericidal effects on E-coli at 48 hours using various concentrations
  - 6-16% met AET requirements for USP, EP and JP
  - Total kill achieved at 48 hours for concentrations 12-16% verified by enrichment

OptiMSM® is manufactured in Bergstrom Nutrition's dedicated U.S. GMP-compliant, ISO 9001:2008 registered, FSSC22000 certified facility and is GRAS-designated.

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